

BENJAMIN T. KOTCH

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Cornwall, NY 12518
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EDUCATION

Washington University, Olin Business School and McKelvey School of Engineering

BS in Business Administration (Finance) & BS in Computer Science

St. Louis, MO

August 2023 – May 2027

- GPA 3.71/4.00

WORK EXPERIENCE

Linvest21

Tuxedo Park, NY

Summer Sales Associate

June 2025 - Present

- Driving client acquisition for Linvest21's AI-native investment platform, leveraging personal and alumni connections to produce 80+ potential users averaging 50 billion in Assets Under Management

Donyati

Naples, FL

Summer Associate Intern

June 2025 - Present

- Training with Donyati, a middle market business & technology consulting firm, to become certified in 3 Enterprise Performance Management software solutions on the implementation & business-user sides
- Leading research into industry insights to inform EPM implementation strategy, linking previous projects with our clients' relative goals; accelerated project timeline by 25% while increasing client satisfaction

JB Systems Consulting Services

Vails Gate, NY

Financial Administrative Assistant

May 2024 - May 2025

- Directed the invoicing and expense reports process including tracking payments, resolving timesheet discrepancies, and supervising vendor billing for over 50 consultants & contractors working across over 100 projects within the IT and ERP implementation practice group
- Streamlined outdated account management processes leading to a reduction in invoice errors by 25%, elimination of 180 hours per month of manual work, and a working capital improvement of \$10,000

Dragonfly Capital

Charlotte, NC

Summer Analyst

May 2021 - August 2021

- Organized the research initiative into renewable energy market trends and financials while simultaneously developing DCF and Market Multiples models to assess valuation and commercial viability of client software
- Executed discussions between manufacturing client, currently valued at 3.3 billion, and an interested private equity firm resulting in their lead role in the Series B round of funding

LEADERSHIP & COMMUNITY WORK

Olin Business School

St. Louis, MO

Head Teaching Assistant - Principles of Financial Accounting

December 2023 - May 2025

- Led internal tracking of attendance, participation, and assignment grading for 250+ students
- Produced increases in classroom and extra help session attendance while maintaining a 100% on time grading schedule for all weekly assignments and 3 exams

Teaching Assistant - Managerial Statistics

August 2024 - May 2025

- Managed rollout of papers, projects, and weekly homework assignments in addition to volunteering to control in-class grading for 5 different class sections and peer tutoring sessions
- Achieved a 15% increase in grades for students who attend extra-help through personalized tutoring

The Newburgh Pottery

Newburgh, NY

Volunteer Teacher

May 2024 - August 2024

- Planned and led creative arts classes for young students in the Newburgh community, providing an outlet for expression while mentoring students and showcasing skills in leadership, communication, and empathy
- Welcomed over 50 students throughout the summer with over 90% retention rate as well as new signups for an increase of 75%

ADDITIONAL SKILLS AND AFFILIATIONS

Skills: Microsoft Office Suite, Tableau, Stata, Python, Java, Power BI

Activities: WashU Student Investment Fund member, WashU Auto Club founder, Ceramics NPO Charity Lead

Interests: Alpine skiing, weightlifting, sports collectibles, automotive innovation